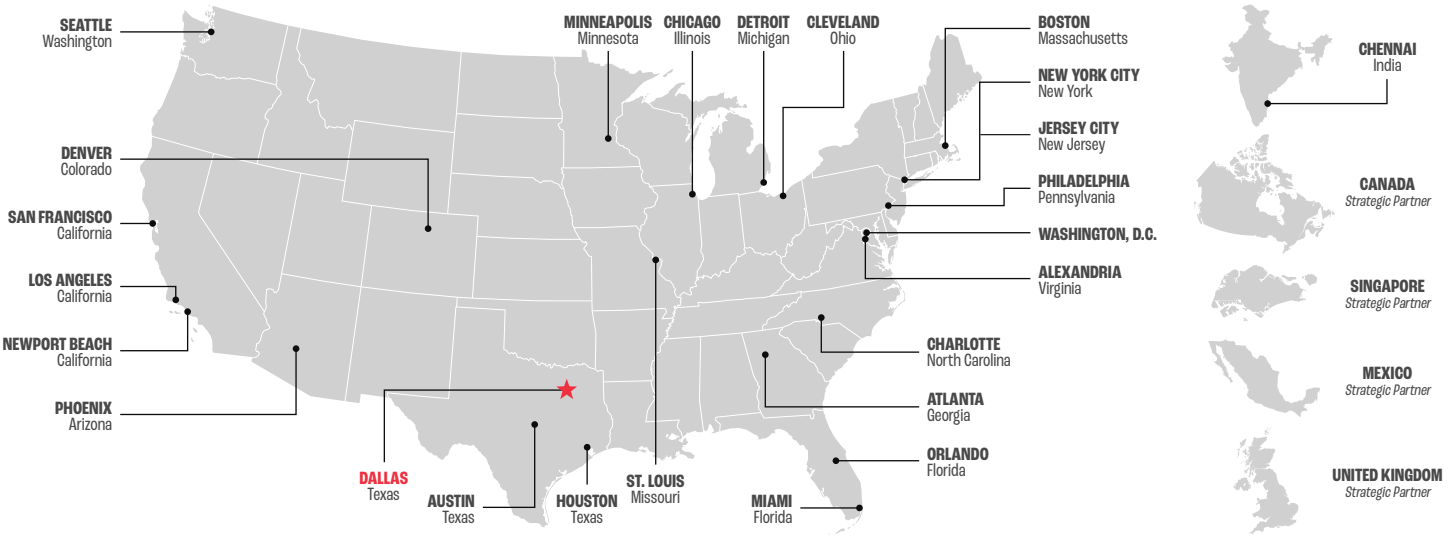
MOHR PARTNERS COMPANY SUMMARY

Mohr Partners is a leading global corporate real estate advisory firm. Since 1986, we have managed real estate portfolios and delivered integrated services to corporate tenants and occupiers across a variety of industries. Each year, we complete transactions for our clients in all 50 U.S. states, all provinces of Canada and locations around the world. We pride ourselves on our global reach, which allows us to deliver unparalleled results for our clients in an ever-changing real estate environment.

SERVICE LINES

- Strategic Consulting & Advisory
- Lease Administration
- Business Intelligence
- Research & Insights
- Incentives Practice
- Portfolio & Transaction Services
- Project & Development Services
- Capital Markets
- Energy & Sustainability Advisory
- Facility Management

LOCATIONS



ABOUT MOHR

- **40** Years Exclusively Representing Tenants
- **5,000** Recent Transactions
- **200+** Real Estate Professionals
- **24** North American Offices
- Global Presence — Via our owned offices & strategic partnerships
- Largest Wholly-Owned U.S.-Based CRE Firm

OUR TEAM



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SUMMARY OF SERVICES

Portfolio Strategy & Data Analytics

- Portfolio Optimization
- Occupancy Cost Evaluation
- Supply Chain Analytics
- Benchmarking & Best Practices
- Gap & Opportunity Analysis
- Change Management Support
- Labor Market Analytics
- Space Utilization Studies
- Geospatial & Demographic Insights

Lease Administration

- Lease Compliance
- Financial Management
- Lease Accounting
- Energy Data Management
- Repair & Maintenance
- Owners/Operators CAM Reconciliations

Business Intelligence

- Portfolio Optimization
- Labor Market Analytics
- Logistics/Supply Chain Analytics
- Geospatial Studies
- Custom Demographic Dashboard

Research & Insights

- Fair Market Value (FMV) Reports
- Portfolio Analytics
  - Occupancy Cost Evaluation
- Full Market Reports
- Comparable Reports
- Competitive Market Analysis (also known as BOV)
- Market Statistics and Trends

Incentives Practice

- Economic Impact Analysis
- Incentive Negotiation
- Corporate Income Tax Credits
- Enterprise Zone Programs
- Sales & Use Tax Refunds
- Research & Development Tax Credits
- Discretionary Incentives

Portfolio & Transaction Services

- Transaction Management
  - Portfolio Strategy Planning & Optimization
- Process Implementation
  - Account Manual Creation
  - Policies and Procedures
- Portfolio Analytics
  - Leasing
  - Acquisition
  - Disposition

Project & Development Services

- Project Management
- Program Management
- Re-stacking
- Tenant Improvement
- Move Coordination
- Project Document Control
- Work Letter/Building Evaluations
- Furniture Coordination/Space Planning
- IT/Data Coordination

Capital Markets

- Asset Monetization
- Build-to-Suit Transactions
- Financial Impact Studies
- Own vs. Lease Analysis
- Portfolio & Asset Optimization Strategies
- Pre-Acquisition Due Diligence Support
- Sale Leaseback Structuring
- Complex Lease Structure Negotiation
- Developer Selection

Energy & Sustainability

- Utility Interface
- Optimal Site Selection
- Energy Procurement
- Renewables/Behind the Meter Solutions
- Energy Efficiency
- Climate Reporting
- Electrotechnologies
- Grid Edge

Facilities Management

- Environment, Health and Safety
- Janitorial/Industrial Cleaning
- Laboratory Support Services
- Sustainability
- Facilities Maintenance and Engineering
- Workplace Services
- Soft Services

THE COMPANY WE KEEP

