

MOHR PARTNERS COMPANY SUMMARY

Mohr Partners is a leading global corporate real estate advisory firm. Since 1986, we have managed real estate portfolios and delivered integrated services to corporate tenants and occupiers across a variety of industries. Each year, we complete transactions for our clients in all 50 U.S. states, all provinces of Canada and locations around the world. We pride ourselves on our global reach, which allows us to deliver unparalleled results for our clients in an ever-changing real estate environment.

SERVICE LINES



Strategic Consulting & Advisory



Lease Administration



Business Intelligence



Research & Insights



Incentives Practice



Portfolio & Transaction Services



Project & Development Services



Capital Markets

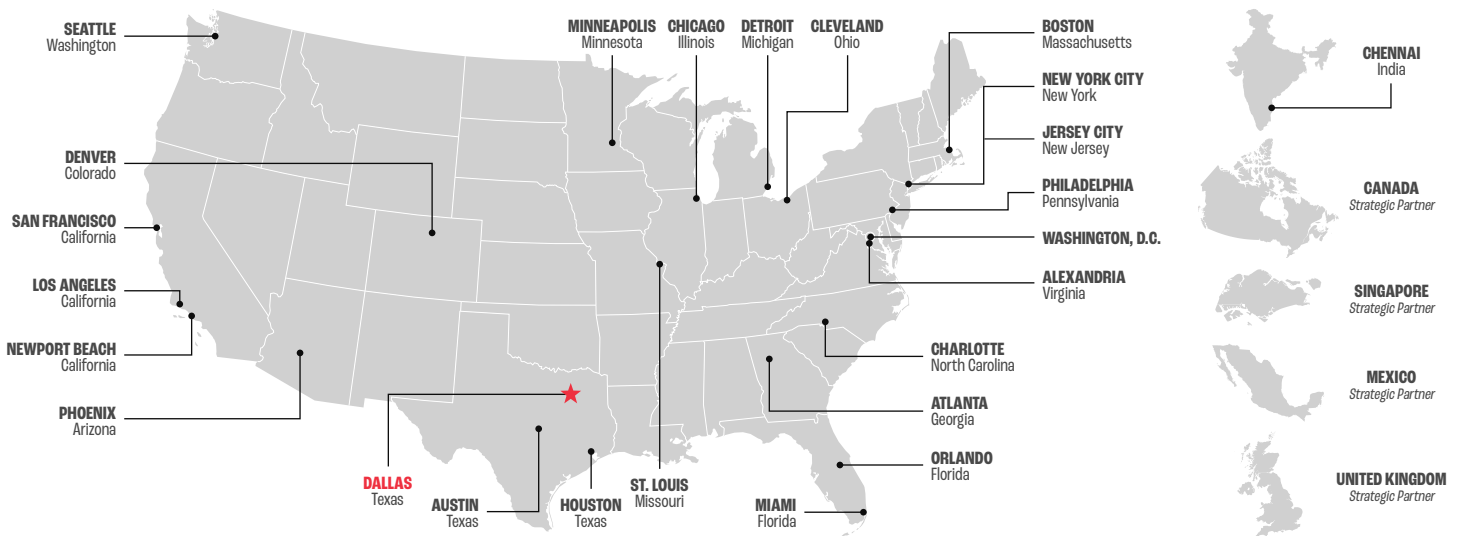


Energy & Sustainability Advisory



Facility Management

LOCATIONS



ABOUT MOHR



40 Years Exclusively Representing Tenants



5,000 Recent Transactions



200+ Real Estate Professionals



24 North American Offices



Global Presence
Via our owned offices & strategic partnerships



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SUMMARY OF SERVICES



Portfolio Strategy & Data Analytics

- Portfolio Optimization
- Occupancy Cost Evaluation
- Supply Chain Analytics
- Benchmarking & Best Practices
- Gap & Opportunity Analysis
- Change Management Support
- Labor Market Analytics
- Space Utilization Studies
- Geospatial & Demographic Insights



Lease Administration

- Lease Compliance
- Financial Management
- Lease Accounting
- Energy Data Management
- Repair & Maintenance
- Owners/Operators CAM Reconciliations



Business Intelligence

- Portfolio Optimization
- Labor Market Analytics
- Logistics/Supply Chain Analytics
- Geospatial Studies
- Custom Demographic Dashboard



Research & Insights

- Fair Market Value (FMV) Reports
- Portfolio Analytics
 - Occupancy Cost Evaluation
- Full Market Reports
- Comparable Reports
- Competitive Market Analysis (also known as BOV)
- Market Statistics and Trends



Incentives Practice

- Economic Impact Analysis
- Incentive Negotiation
- Corporate Income Tax Credits
- Enterprise Zone Programs
- Sales & Use Tax Refunds
- Research & Development Tax Credits
- Discretionary Incentives



Portfolio & Transaction Services

- Transaction Management
 - Portfolio Strategy Planning & Optimization
- Process Implementation
 - Account Manual Creation
 - Policies and Procedures
- Portfolio Analytics
 - Leasing
 - Acquisition
 - Disposition



Project & Development Services

- Project Management
- Program Management
- Re-stacking
- Tenant Improvement
- Move Coordination
- Project Document Control
- Work Letter/Building Evaluations
- Furniture Coordination/Space Planning
- IT/Data Coordination



Capital Markets

- Asset Monetization
- Build-to-Suit Transactions
- Financial Impact Studies
- Own vs. Lease Analysis
- Portfolio & Asset Optimization Strategies
- Pre-Acquisition Due Diligence Support
- Sale Leaseback Structuring
- Complex Lease Structure Negotiation
- Developer Selection



Energy & Sustainability

- Utility Interface
- Optimal Site Selection
- Energy Procurement
- Renewables/Behind the Meter Solutions
- Energy Efficiency
- Climate Reporting
- Electrotechnologies
- Grid Edge



Facilities Management

- Environment, Health and Safety
- Janitorial/Industrial Cleaning
- Laboratory Support Services
- Sustainability
- Facilities Maintenance and Engineering
- Workplace Services
- Soft Services

THE COMPANY WE KEEP

 Microsoft  Johnson & Johnson  Goldman Sachs  WELLS FARGO  sodexo  Hisco  Sevita

 Schindler  labcorp  PETSMART  MATTRESSFIRM  ACCURIDE  CMA CGM

 DOLLAR GENERAL  Wawa  Celanese  COSTCO WHOLESALE  Hertz  ADIANT

 DELL  NEW YORK LIFE INVESTMENTS  logitech  BlueCross BlueShield  meijer  IMA

 PANDA EXPRESS CHINESE KITCHEN  DOUGLAS DYNAMICS  Marathon  DR Squatch  CAMP BOWWOW  Thrifty CAR RENTAL  TROJAN BATTERY COMPANY  OTIS

 APL Logistics  COVERALL  COOPERTIRES  ceva LOGISTICS  ARGOS  DOOSAN

 AEG VISION  POTBELLY SANDWICH SHOP  KBS  Cummins  planet fitness  VISUAL EDGE IT SECURE TECHNOLOGY SOLUTIONS  MCLANE  PORTS AMERICA

 Bobcat  Ryder Ever better.  DP WORLD  HANKOOK driving emotion  BOK FINANCIAL  Lightbridge Academy

 SENKO Advanced Components  icon PARKING  AIRROSTI  RXO  Ryan  IGT

 hh global  SALT DENTAL PARTNERS  OLLIE'S GOOD STUFF CHEAP  Bergen Logistics  HTeaO BORN IN TEXAS 2009  SouthernCarlson  ESAB

 Republic FINANCE  MATHESON The Gas Professionals  MoDe MODERN DENTAL  WABCO  SOLARISHEALTH A NEW DAY IN HEALTHCARE  vetcor

 DHL  ImageFIRST  Safelite  Corewell Health  Texas Capital Bank

 autoneum  TRINITY  EYECARE PARTNERS  COSENTINO  vestis

 QuestDiagnostics  HOYA  LUMINAR  Dawn  Diligent  Airgas an Air Liquide company

 exelon  GP Georgia-Pacific  Hanger Clinic  OLD NATIONAL BANK  REGIS CORPORATION