

## AJITH S BUSINESS DEVELOPMENT EXECUTIVE

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## EDUCATION

KG College of Arts & Sciences, Bachelor of Computer Science Ajith serves as a Business Development Executive for Mohr Partners, Inc. With a background in sales and client relationship management, he specializes in driving business growth, developing new leads, and fostering strong client relationships.

Ajith joins Mohr Partners from Integra Global Solutions Corp, where he worked as a Senior Business Development Executive. He facilitated UK company formations, promoted robotic process automation, and provided accounting services to global clients. Ajith also developed and executed sales strategies, identified revenue opportunities, and collaborated with management to expand the business.

Previously, at Arctic Tern Business Solutions, Ajith gained experience in managing outbound and inbound sales calls for U.S.-based services such as Dish TV, Comcast, and Spectrum.

Ajith holds a Bachelor of in Computer Science from KG College of Arts and Science. Known for his client-centric approach, effective communication, and innovative sales strategies, Ajith is dedicated to delivering value and results for clients and the organization.

