



RICHARD SHIBUYA

SR. CLIENT SOLUTIONS SPECIALIST - GLOBAL LEASE SERVICES

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EDUCATION

- University of the Pacific
Bachelor of Science, Finance

Richard Shibuya is a Senior Client Solutions Specialist – Global Lease Services for Mohr Partners, Inc. operating in the Dallas office. In that role, he is responsible for providing advanced solutions and support to our firm’s clients for the Global Lease Service line, which encompasses lease administration, lease accounting and bill & rent payment.

He previously served as a Senior Transaction Analyst before transitioning to his current role in November 2023.

As a Senior Transaction Analyst, Richard oversaw the Research Department and led training of research analysts. His primary responsibilities included leading research and site selection analyses, preparing real estate market studies and market analysis reports and assisting with RFP responses. In addition, Richard worked with affiliated brokers and transaction managers nationally, performing variance analytics to track and record trends in the market.

Prior to that, Richard completed an internship at Montgomery Advisors, a commercial real estate firm in San Francisco. This experience included shadowing the company’s CEO in regards to multiple projects under construction to greater understand how a project is executed from construction to design and staging.

Working with Montgomery Advisors, Richard developed and extended his skills in planning and project development. Richard’s position also included creating tour maps to increase route efficiencies and performing market research for existing clients. Prior to starting with Mohr Partners, Richard was a brand ambassador for Rockstar Energy Drink.

Richard graduated from the University of the Pacific Eberhardt School of Business in 2019 with a Bachelor of Science degree, concentration in Finance.