EDUCATION

University of Vermont

CERTIFICATIONS

- Master of Corporate Real Estate Designation (MCR)
- Licensed Real Estate Broker in the State of Pennsylvania

AFFILIATIONS

CoreNet Global

Paul M. Carabasi is a Managing Partner for Mohr Partners in the Philadelphia office. Paul brings over thirty years of corporate real estate and entrepreneurial business experience to Mohr Partners. His work with office and industrial clients includes strategic portfolio planning, cost reduction initiatives, complex lease and purchase negotiations, build-to-suits, sale-leasebacks, dispositions, economic incentive negotiations, investment sales, lease restructurings, consolidation projects and exposure to capital markets.

Prior to joining Mohr Partners, Paul spent over eight years at Stockton Real Estate Advisors (Philadelphia, PA), where he provided senior-level advisory and consultative services to both corporate and institutional clients. He spearheaded multiple national and regional restructuring initiatives addressing new and existing assets including corporate headquarters locations.

Prior to joining Stockton Real Estate Advisors, Paul was part of the executive management team at IPR International (Conshohocken, PA) serving as Vice President of Corporate Development for more than three years during the company's startup phase beginning in 2002. IPR International is an IT infrastructure and managed services company focused on disaster recovery, colocation sites and cloud services.

Paul also spent over eighteen years at the Binswanger Company (Philadelphia, PA), serving as Senior Vice President of the Advisory Services Group for eight years. On behalf of his clients, he conducted business across the United States, as well as in South America, Europe and Asia.

Prior to joining Binswanger's Advisory Services Group, Paul served as Senior Vice President responsible for the company's suburban Philadelphia brokerage operations (King of Prussia, PA and West Conshohocken, PA). He established Binswanger's first fully-staffed suburban office and was responsible for managing the sales force and daily operations.