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Mohr Partners, Inc.  
14643 Dallas Parkway  
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#### **CREDENTIALS / AWARDS**

- Agile Foundations – April 2020
- SAFe 5.0 Certification Class – February 2020
- Supply Chain / Logistics Board - University of North Texas

#### **EDUCATION**

- University of North Texas - BAA

## **KEVIN FREDERICK**

DIRECTOR, ENTERPRISE SALES & TALENT ACQUISITION

Kevin Frederick serves as the Director of Enterprise Sales and Talent Acquisition based out of our Dallas, TX office. Kevin is tasked with growing our overall business, which includes client development initiatives and talent acquisition. With 20+ years of corporate recruitment and business development experience in the CRE and IT industries, Kevin drives exponential enterprise growth to Mohr Partners.

Before joining Mohr Partners, Kevin worked as an IT recruiter for the Eliassen Group. While there, Kevin was in charge of the recruitment process for the firm, both high-volume and targeted. This included a mix of VMS and strategic account recruiting. Further, Kevin provided regular progress updates to all Hiring Managers throughout hiring processes accurately and efficiently.

Before his time at the Eliassen Group, Kevin served as the Senior IT Recruiter at Technical Resource Group. There, Kevin oversaw full lifecycle recruitment within a high-volume requirement/job order environment while demonstrating a comprehensive understanding of the business and its staffing needs to help provide solutions to managers. Additionally, Kevin led a team of two junior recruiters, helping oversee operations calls and setting up all in-office appointments.

From 2008 to 2011, Kevin was part of the Mohr Partners team, serving as a Development Associate. During that time, he was responsible for coordinating and leading meetings and handling all the steps of the sales process. Thanks to his proficiency, he was promoted to Manager of Business Development in 2011. While in this management role, he created and led a business development team of four that was responsible for, local and national, sales accounts. Kevin and his team consistently exceeded sales goals and targets by effectively interacting with company Partners and Principals.

Kevin is a results-driven professional with a proven track record of successfully hiring and managing staff members. Hard skills include programs like Bullhorn, full Microsoft Office Suite, Bee-Line, Oracle/Peoplesoft, and SAP.