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EDUCATION

- Cornell University – School of Management Graduate
- Georgetown University – School of Foreign Service Graduate

PATRICK HULSY
MANAGING DIRECTOR

Patrick Hulsy serves as a Managing Director for Mohr Partners, Inc. in the New Jersey office. Patrick develops new business and strategically services existing business for his clients that have international real estate portfolios. His extensive background as a results focused sales leader and strategic thinker with international experience will be a huge asset for Mohr Partners.

Prior to joining Mohr Partners, Patrick was a Senior Business Development Executive with Iron Mountain in New York. There, he cross-sold a host of information management and protection solutions to a book of 50 global firms, developed the largest pipeline on National Sales East team and identified \$500,000 in previously undiscovered business.

Before that, Patrick was an Area Sales Manager for DHL Express where he recruited, developed and supported DHL’s Manhattan-based Sales Team, realized 40% book growth rate against a goal of 18% and sold close to \$500,000 in new customer acquisition in one quarter against a goal of \$125,000.