



## ROBERT REDMOND, SIOR

MANAGING DIRECTOR / OHIO PRINCIPAL BROKER

Robert Redmond, managing director for Mohr Partners, Inc., operates in the Cleveland office. Robert performs and oversees the tenant/buyer representation and consulting practices in Ohio. Robert brings a wealth of real estate experience to Mohr Partners, working closely with clients in banking, accounting, insurance, medical and legal service industries, plus industrial and retail occupiers.

Prior to joining Mohr Partners, Robert served as senior vice president at CBRE for 12 years. While there, Robert was responsible for a variety of commercial real estate client activities. Before joining CBRE, he served as director of Office Leasing and Sales for Colliers Ostendorf-Morris. Also, he was president of the Cleveland real estate firm, The Kenny Company. He held various positions with IBM in sales, marketing, and strategic planning before commencing his illustrious career in real estate.

Robert has been involved in many significant commercial building lease's purchases and sales throughout his career. Robert recently managed the site selection process as well as lease negotiations for Ernst & Young's Akron and Cleveland offices. He also has opened eight new offices for Apex Dermatology and renewed and relocated several other medical and dental practices in the area.

His guidance in consolidation, relocation, disposition, and acquisition, all types of commercial space, is invaluable to his clients. As a member of the Society of Industrial and Office Realtors (SIOR), Robert has covered many critical real estate issues on national and regional panels including: The Buildings Shows in Houston and Cincinnati; Midwest Property Opportunities in Chicago; and Colliers International Property Consultants in Washington, D.C., and Chicago. Robert has written many articles and given several presentations about commercial real estate in the Greater Cleveland area.

216 812 4863 office  
216 470 4704 cell  
bob.redmond@mohrpartners.com

Mohr Partners, Inc.  
812 Huron Road East  
Suite 315  
Cleveland, OH 44115

### CREDENTIALS AND AWARDS

- SIOR – Society of Industrial & Office Realtors
- CABOR (ACAR) – Commercial Realtor of the Year
- NAIOP – Office Deal of the Year
- NAIOP – Office Broker of the Year
- Duke Realty – Deal of the Year
- Costar – Power Broker Award
- Strathmore's Whose Who – Lifetime Member
- Red Cross – Vega Award for Outstanding Service

### AFFILIATIONS / POSITIONS HELD

- Cleveland Area Board of Realtors (President)
- Ohio Association of Realtors (Directors, Chairperson Strategic Planning)
- National Association of Realtors: (Chairperson Commercial Real Estate Research Committee) (Chairperson Economic Issues & Trends Forum)
- Greater Cleveland Real Estate Organization (Chairperson)
- Red Cross (Board Member, Vice-Chairperson Strategic Planning)
- Sales & Marketing Executives (Officer)
- Northern Ohio Research Information Council (Board Member)

### EDUCATION

- Villanova University – B.S. Social Science
- Drexel University – MBA, International Business & Market Research
- S. Navy – Avionics School, Celestial Navigator School, Anti-Submarine Warfare School

### REPRESENTATIVE CLIENT LISTING

Alliance Bernstein	Ernst & Young	Plato's Closet
Allstate Insurance	Grant Thornton	Premier Smiles
American Express	Heartland Home Health	Price Waterhouse
CDM Smith	Hertz	Renaissance Hotels
CIGNA	Korn Ferry International	Reuters
Citicorp	Laird Plastics	Ruan Transportation
Cleveland Clinic Foundation	Metal Supermarkets	St. Vincent Charity Hospital
Curtis Wright	Nationwide Insurance	University Hospitals
Elizabeth Pack Cap Mgt.	North Point Portfolio Mgrs.	Wells Fargo
	Oak & Embers	