



770 575 9376 office
chip.lanier@mohrpartners.com

Mohr Partners, Inc.
Overlook III 2859 Paces Ferry Rd SE
Suite 830
Atlanta, GA 30339

EDUCATION

- Georgia State University – *M.A., Community Counseling*
- Wofford College – *B.A., Psychology*

CHIP LANIER

ASSOCIATE

Chip Lanier is an associate for Mohr Partners, Inc. in the Atlanta office. Chip provides corporate tenants with portfolio services including strategic planning, facility efficiency analysis, portfolio/lease administration, research and site selection, project and construction management, comprehensive demographics analysis, and economic incentives negotiations.

Chip brings over two decades of experience in real estate and asset management, as well as a strong background in commercial banking. He specializes in assisting companies across all industries with lowering their expenses related to office and industrial facility leases.

Prior to joining Mohr Partners, Chip was a real estate broker and president of Lanier & Company Incorporated/Lending Resource Group Inc., where he marketed and provided REO/OREO management and disposition services for all types of real property non-performing assets. He maximized recovery for large community bank clients while minimizing the associated costs. Through the services, strategies and procedures implemented, he helped community bank clients move over \$1 billion in REO/OREO from their books.

Before forming Lanier & Company, Chip was senior vice president at First Covenant Bank and a vice president at First Capital Bank.
